### **Faculty Website Curriculum information**

#### **Business Studies**

#### **Subject vision**

"The business world is evolving. We aim to deliver a high-quality business curriculum, to develop students understanding of key business principles, and to equip students with analytical and evaluative skills that they will use to navigate the world of Business".

### Topics/ units being studied

(names should correspond to the names on the medium-term plans and in the order that they will be studied) We will not be putting on all the assessment plans like we have in previous years.

## **Key Stage 4**

Year 10	Year 11
<ul> <li>GCSE Business:</li> <li>Enterprise and entrepreneurship</li> <li>Spotting a business opportunity</li> <li>Putting a business idea into practice</li> <li>Making the business effective</li> <li>Understanding external influences of business</li> </ul>	<ul> <li>GCSE Business:</li> <li>Growing a Business</li> <li>Making marketing decisions</li> <li>Making operational decisions</li> <li>Making financial decisions</li> <li>Making human resource decisions</li> </ul>
<ul> <li>Enterprise</li> <li>Why are enterprises and entrepreneurs successful.</li> <li>customer needs and competitor behaviour</li> <li>Situational analysis tools may affect enterprises.</li> <li>Planning for and pitching an Enterprise Activity.</li> </ul>	<ul> <li>Enterprise:</li> <li>Planning for and pitching an Enterprise Activity.</li> <li>Promotional methods for enterprise</li> <li>Financial records</li> <li>Financial planning and forecasting</li> </ul>

## **Key Stage 5**

Year 12	Year 13
A Level Business:	A Level Business:
<ul> <li>Marketing and people</li> <li>Meeting Customer needs</li> <li>The market</li> <li>Marketing Mix</li> <li>Managing people</li> <li>Entrepreneurs and leaders</li> </ul> Managing Business Activities <ul> <li>Raising finance</li> <li>Financial planning</li> <li>Managing finance</li> </ul>	Business decision and strategy  Business objectives and strategy  Business Growth  Decision-making and techniques  Influences on business decisions  Assessing competitiveness  Managing change  Global Business:  Globalisation  Global marketing and business expansion
<ul><li>Resources management</li><li>External influence</li></ul>	<ul><li>Global marketing</li><li>Global industries and companies</li></ul>
<ul> <li>Enterprise in the business world</li> <li>Finance</li> <li>Promoting a Brand</li> <li>Sales and Personal Selling</li> <li>Introducing Retail Business</li> <li>Business Support</li> <li>Principles of Marketing</li> <li>Financial Planning and Forecasting</li> <li>Providing Business Support</li> <li>Using Business Documentation</li> </ul>	
<ul> <li>Level 3 Business Vocational</li> <li>Exploring Business</li> <li>Developing a marketing campaign</li> <li>Personal and business finance</li> <li>Investigating customer service skills.</li> </ul>	<ul> <li>Level 3 Business Vocational</li> <li>Event management</li> <li>Principles of management</li> <li>Team building in business</li> <li>International business</li> </ul>

# Additional information about your subject

We aim to provide students the opportunity to experience real life business scenarios out of lessons; Guiding students to contribute to the life of the school and the community, by developing their skills and knowledge in Business and Enterprise for

example, hosting business events to raise money for local charities; Developing partnerships with external providers that extend opportunities for learning such as Deloitte and HSBC.

Additionally, the department arranges trips to Chester Zoo, Lancôme, and Cadbury's World. We take students annually to the Stock Market Challenge – at Manchester Business School.

#### **Contact information**

If you have questions on the curriculum that your daughter will be studying, please contact one of the following.

Head of Faculty: Mr S Bashir - sbashir@wrhs1118.co.uk

Assistant Head of Faculty: Mrs Z Mahmood <u>zshouketmahmood@wrhs1118.co.uk</u>